

COMPANY OVERVIEW

>> Overview of Risk Integrated

US: Chris.Marrison@RiskIntegrated.com
+1 845 598 1620

UK: Yusuf.Jafry@RiskIntegrated.com
+44 207 100 4188

>> Overview of Products & Services

Risk Integrated was founded in 2001 to deliver software-enabled consulting to financial institutions. The company provides consulting and proprietary software solutions to banks, insurance companies, asset managers, governments, and industrial companies who are active in specialized lending. We create tools and policies to quantify their credit risk when considering lending for development or investment projects. Our services normally include establishing complete systems for our clients for ongoing risk management of their portfolios and for concise reporting.

Our approach enables full Basel II compliance rewarding the bank with the smallest capital coverage requirement at the advanced level. We simplify an institution's obligation for communication with regulators and shareholders. Managers in commercial real estate, project finance, object finance, commodities, and asset-backed securities have successfully implemented our proprietary system. It is now live on €88 Bn of assets at three major banks. Our services also extend to mitigating operating risk. Risk Integrated now provides clients with systems and know-how to embed their most material spreadsheets in an enterprise level solution.

>> Typical problems that we address

Risk Integrated's solutions address the need for advanced risk measurement analytics and for integrating advanced analytics into the institution's IT infrastructure and workflow. We address the following problems:

- The need for deal and portfolio risk analytics for project finance and commercial real estate.
- The need for a fully implemented Advanced Basel compliant risk measurement system for commercial real estate and project finance, either in-house, or hosted on Risk Integrated's servers.
- The calibration or validation of intuitive scorecards by using the SFS methodology to quantify the risk in sample deals.
- The desire for detailed risk and pricing models to give the lending group competitive insights when structuring new deals.
- The need to reduce operational risk and improve efficiency by tracking the workflow, providing secure data-capture and automatic reporting.
- The requirement to take large complex spreadsheet simulation models that have become too unwieldy to be properly run as a spreadsheet application and implement them in the ESP as a fast, secure application.
- The desire of the CIO to capture all the data that is currently stranded on islands of application spreadsheets, and the reverse of that problem, ensuring that all spreadsheet applications are fed with the latest data without re-keying.
- The case where the client has built a suite of spreadsheet models and now needs to find a way of making them secure, robust, and available to all users.



